



XAVIER'S
CONSULTING
CLUB
Accelerating Growth

ANNUAL REPORT

2025 - 26



TABLE OF CONTENT

1	SUMMARY
2	INTRODUCTION
3	OBJECTIVES
4	UNDERTAKINGS
5	MESSAGES
6	PROJECT HEADS
7	LIVE PROJECTS
8	POTENTIAL PROJECTS
9	ANNUAL CONSULTING CAMP
10	CASECADE

11	CASES OVER COFFEE
12	CASEBOOK
13	COLLABORATION WITH IIM A
14	NGO VISITS
15	OTHER INITIATIVES
16	SOCIAL MEDIA PRESENCE
17	MENTORS
18	STUDENTS' PERSPECTIVE
19	OUR ADVISORS
20	BOARD 2025-26
21	VOTE OF THANKS

SUMMARY



418k+

Social Media
Reach



100+

No. of
Members



8+

No. of
Initiatives



3+

Mentors



9+

Projects

INTRODUCTION

The Xavier's Consulting Club (XCC) is an education oriented society at St. Xavier's College (Autonomous), Kolkata, dedicated to providing students with practical exposure to real world consulting. In an era of rapid industry growth and transformation, the club focuses on equipping students with the analytical, problem solving, and strategic skills required by leading organizations, helping them seamlessly bridge the gap between academic learning and professional application.

Functioning under the guidance of the college's Consultancy Cell, XCC enables its members to engage in live consulting projects with both corporate and non corporate clients. These projects span diverse domains, including management consulting, market research, financial advisory, and media communications, allowing students to gain hands on experience and develop a well rounded understanding of business challenges while delivering impactful and data driven solutions.

Aligned with the vision and values of St. Xavier's College, XCC emphasizes excellence, leadership, and social responsibility. The club strives to nurture individuals who are not only skilled and competent but also ethical and socially conscious. By fostering a culture of experiential learning, collaboration, and innovation, XCC prepares its members to excel in dynamic professional environments and contribute meaningfully to society.

OBJECTIVES

XCC is committed to equipping students with the skills and exposure required to thrive in the demanding consulting industry. Through live consulting projects across diverse sectors such as education, healthcare, and beauty, members gain hands on experience that enables them to bridge the gap between academic concepts and real world business challenges. This practical approach enhances their problem solving abilities and prepares them for the dynamic environments of multinational organisations.

In addition to experiential learning, XCC places strong emphasis on professional development through skill building sessions, case study discussions, and collaborative initiatives with esteemed institutions such as IIM Ahmedabad, IIM Calcutta and IIM Lucknow. These efforts are designed to strengthen analytical thinking and strategic decision making, ensuring members are well prepared for high stakes business environments. The club also promotes a strong culture of structured thinking and continuous learning through its various academic and practical initiatives.

Beyond individual growth, XCC actively engages in community impact by partnering with businesses and NGOs to deliver meaningful consulting solutions. These collaborations not only contribute to the growth of external organisations but also provide members with diverse, real world project exposure, reinforcing the club's commitment to social responsibility and holistic learning. Through this blend of practical experience, professional development, and social engagement, XCC strives to cultivate future leaders who are not only capable consultants but also responsible and visionary contributors to society.

UNDERTAKINGS

Xavier's Consulting Club showcased notable progress in 2025, pitching for 25 projects, with 9 projects in the pipeline, and completing 3. Successfully landing 9 projects in a competitive landscape is a testament to the dedication, resilience, and teamwork of our members. Their consistent efforts, strategic thinking, and commitment to excellence have been instrumental in driving this achievement. This reflects a 12.5% increase in project completions compared to the previous year, underscoring our club's evolving capabilities and strengthened execution strategies. Such progress not only highlights our growth but also inspires us to continue pushing boundaries and striving for greater impact.



2025-26

- 25 PROJECTS PITCHED**
- 9 PROJECTS IN PIPELINE**
- 3 PROJECTS COMPLETED**

2024-25: 8 PROJECTS
2025-26: 9 PROJECTS



MESSAGE

FROM THE DEPUTY PRESIDENT :

Dear Students, Alumni/ae, Benefactors and Well Wishers,

I am pleased to share the remarkable progress and achievements of our club over the past year. It is truly inspiring to see the dedication and enthusiasm with which each of you has contributed to our collective pursuit of excellence.

Through our commitment to pushing boundaries, embracing challenges, and fostering growth, Xavier's Consulting Club has grown into a thriving platform for aspiring consultants. It continues to provide opportunities to develop skills, gain practical experience, and build industry connections.

I extend my sincere gratitude to all of you who have played a pivotal role in the growth and development of our club.

Warm Regards,
Dr. (CA) Sanjib Kumar Basu
Xavier's Consulting Club

MESSAGE FROM THE BOARD

This term marked a significant step forward for Xavier's Consulting Club, driven by a clear focus on excellence and expansion.

We scaled Cases Over Coffee into a national case competition, elevating participation and positioning the club beyond campus. We also launched the first undergraduate Casebook of St. Xavier's College (Autonomous), Kolkata, further contributing to the institution's academic and professional ecosystem.

Alongside this, our collaboration with IIM Ahmedabad's Consult Club reflects the club's growing credibility and our NGO projects enabled us to create social impact. The introduction of a first-year competition under the Annual Consulting Camp fostered early engagement and visibility among juniors. Collectively, these initiatives have built a stronger and more dynamic consulting ecosystem within and beyond the institution.

We extend our sincere gratitude to our college for its unwavering support and to every member of the club whose dedication made these milestones possible. Together, we continue to grow and set new benchmarks.

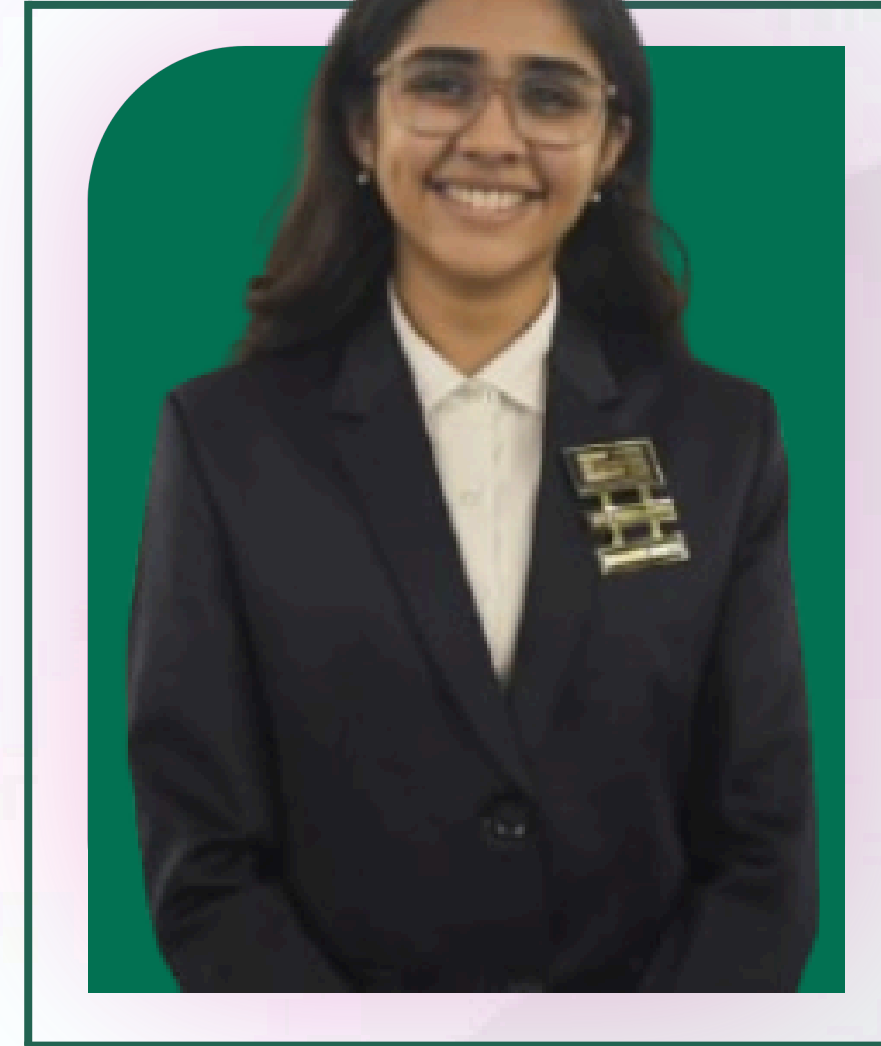
-Prisha Anchalia & Devansh Dhandhanian
Joint Secretaries

PROJECT HEADS



Rishita Bengani

Joint Strategy & Projects Head



Swarnim Baheti

Joint Strategy & Projects Head

ABOUT THE COMPANY

A Kolkata-based ed-tech startup is optimizing its strategy to scale monetization across its professional tutoring and business consulting divisions.

PROBLEM STATEMENT

To enhance revenue, the startup restructured its blog for monetization and developed a comprehensive business model. This was supported by a strategic focus on organic social media growth and in-depth market research to identify competitive growth opportunities.

OUR WORK



Content Strategy & Monetization

Restructured finance-focused blog content to improve the user journey and unlock new revenue streams.



Market Intelligence

Analyzed competitor pricing and market penetration to extract actionable growth trends and industry benchmarks.



Social Media & Community Growth

Directed multi-platform social media strategies and content planning to foster an engaged digital community.



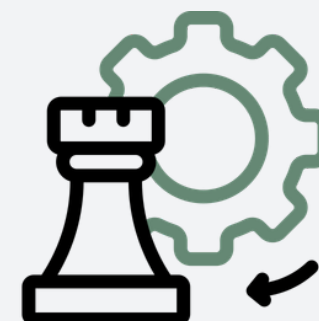
Product & UX Enhancement

Delivered targeted UI/UX recommendations to optimize site functionality and boost digital user engagement.

IMPACT & STATISTICS



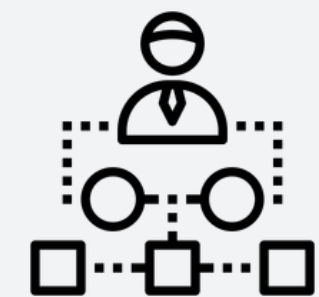
Enhanced User Experience And Revenue Potential



Optimized Content Strategy



Pricing Gap Identified



Multi Segement Strategy

Compensation

Rs. 15,000



Disha Agarwal
Board Member



Mayank Agarwal
Board Member



Muskan Saraf
Senior Consultant

ABOUT THE COMPANY

The client was a startup for premium water bottles with natural minerals. The company did csr activities like supporting children's education and investing in healthcare.

PROBLEM STATEMENT

The company was on the stage of launching its product in the market. The company required competitor and consumer market analysis both nationally and internationally, targeted market positioning of the product and an investor pitch deck to raise funds.

OUR WORK



Go-to-Market Strategy

Executed strategic product launches to ensure effective market entry and client success.



Market Expansion

Delivered macro-strategy and micro-execution plans for domestic and global scaling.



Funding & Growth

Guided long-term decision-making and strategic planning to secure capital acquisition.



Operational Planning

Optimized financial and operational models to enhance resource allocation and efficiency.

IMPACT & STATISTICS



Strategic Go-to-Market Execution



Capital Acquisition & Growth



Execution Blueprints



Business & Financial Modeling

Compensation

Rs. 45,000

PREMIUM BOTTLE POSITIONING



Disha Agarwal
Board Member



Riya Dhariwal
Board Member



Swarnim Baheti
Board Member



Kirti Churiwala
Senior Consultant



Muskan Saraf
Senior Consultant



Riyanshi Tulsyan
Senior Consultant



Shristi Murarka
Senior Consultant

ABOUT THE COMPANY

Property Management Ltd. offers NRI property investment consultancy, leveraging market research and digital solutions to ensure transparency and trust through partnerships with firms like Godrej.

PROBLEM STATEMENT

A real estate website for the NRI sector faces challenges in market positioning, regulatory compliance, and engagement. Understanding legal complexities, competitive landscapes, and investment preferences is crucial. Optimization of marketing outreach, strategic partnerships, and user experience are essential for success.

OUR WORK



Service Model

Proposed a property management business model with services such as property acquisition support, tenant management, legal assistance, and financial reporting.



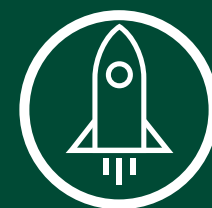
Pricing Strategy

Developed a pricing and revenue framework based on analysis of residential property pricing trends in Kolkata.



Strategic Partnership

Recommended strategic partnerships with banks, housing finance companies, and legal professionals to support financing and documentation processes.



Launch Plan

Prepared a basic financial and operational plan to guide the initial launch of the business. give me one heading for each of max two words.

IMPACT & STATISTICS



Structured Market Entry Strategy



PRODUCTIVITY

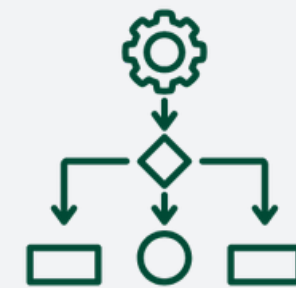


INNOVATION



PRICING

Actionable Drivers For Revenue Growth



Strategy Execution Flow

Compensation

Rs. 1,85,000



Devansh Dhandhaniya
Board Member



Prisha Anchalia
Board Member



Rishita Bengani
Board Member



Sushovona Roy
Board Member



Jeet Kumar Sancheti
Senior Consultant



Krisha Bawri
Senior Consultant



Naman Sharma
Senior Consultant



Pushkar Agarwal
Senior Consultant



Sk Ayaan
Senior Consultant

ABOUT THE COMPANY

Experienced as a CA, CFA, a PhD candidate at a top IIM, he specializes in data-driven financial research, investment analysis, and industry studies, aiming for publication in top finance journals.

PROBLEM STATEMENT

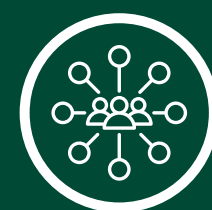
The client struggled with structuring research, data analysis, and identifying gaps, affecting publication quality in top finance journals.

OUR WORK



Robust Data Collection

Conducted primary surveys and gathered secondary data from 150 sources for a strong research foundation.



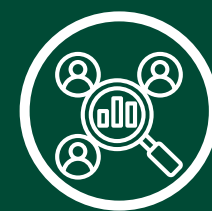
Methodology Development

Designed a structured research approach aligned with academic and industry standards.



Structured Data Analysis

Utilized Prowess IQ, Stata, and R Studio to organize and analyze financial data effectively.



High-Impact Research Output

Led to publication in top finance journals and recognition within the PhD cohort.

IMPACT & STATISTICS



5+ Research Papers Completed



Faster And Accurate Insights



Focused Research Direction

Compensation

Rs. 1,56,000



Atul Jairamuka
Board Member



Bhumi Agarwal
Board Member



Disha Agarwal
Board Member



Riya Dhariwal
Board Member



Swarnim Baheti
Board Member



Muskan Saraf
Senior Consultant



Surosmita Biswas
Senior Consultant



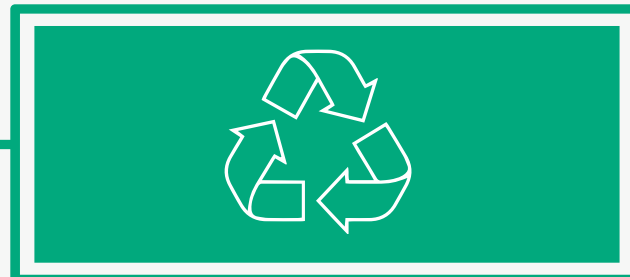
Palak Fogla
Junior Consultant



Subham Agarwal
Junior Consultant

UPCOMING PROJECTS

**BATTERY
RECYCLING LTD**



01

EXPORTS LTD



02



**PESTICIDES
LTD**

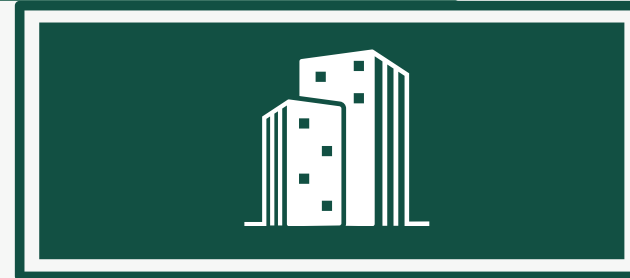


03

**REAL ESTATE
MANAGEMENT**



04



**ASSOCIATION
MANAGEMENT**



05

ANNUAL CONSULTING CAMP



HIGHLIGHTS

- Fireside Chats with Bain & Co., Accenture & Deloitte
- Mock Case Simulation
- Hands-on Workshops
- Case Challenge with Expert Judges



FOCUS AREA

- Analytical Frameworks
- Problem Solving
- Soft Skills
- Consulting Career Strategies



IMPACTS

- Real-World Exposure
- Industry Insights
- Stronger Community
- Future Ready Consultants

The Annual Consulting Camp: Chapter 3, Xavier's Consulting Club's flagship event, was a high impact two day intensive practicum held on **July 28th and 29th**, bridging academic theory with professional rigor through mentorship, case simulations, and industry immersion. The camp opened with fireside chats with veterans from **McKinsey, Accenture, and Deloitte**, offering firsthand insights into career trajectories, global trends, and problem solving frameworks used by top-tier firms. This was followed by a high-pressure **Manufacturing Profitability Mock Case Simulation**, mirroring real-world consulting engagements.

CASECADE

Casecade was a **first year exclusive competition** introduced by Xavier's Consulting Club in the Annual Consulting Camp, where top finalists were challenged to solve live case studies. Participants had to deliver structured, on-the-spot solutions under intense pressure, mimicking the demands of real world consulting. The competition was evaluated by esteemed judges from **Bain, Accenture, and Deloitte**.

It wasn't just a competition; it was a test of clarity, composure, and structured thinking when it mattered the most.

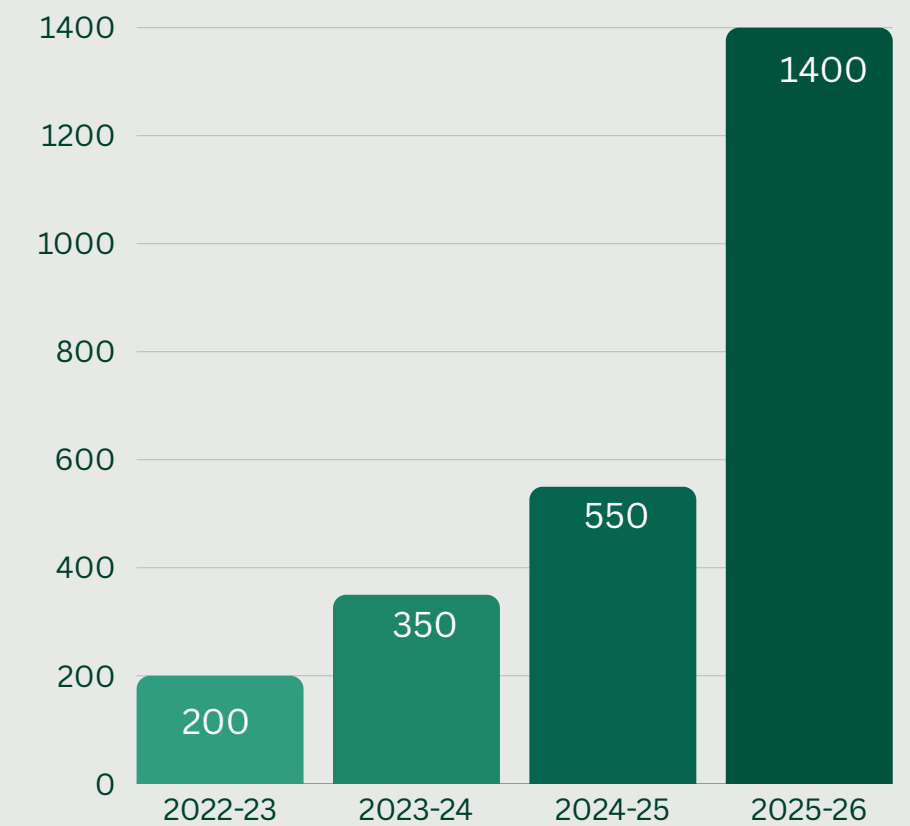


CASES OVER COFFEE : CHAPTER IV

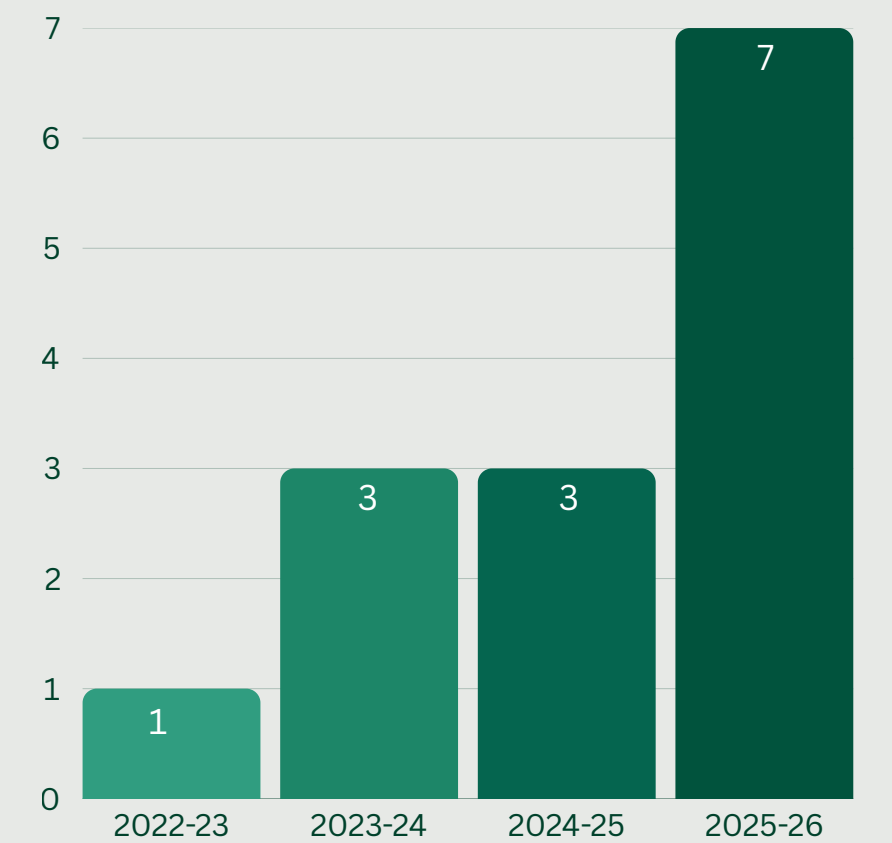
Xavier's Consulting Club successfully hosted the **fourth edition** of Cases Over Coffee from **March 27th 2026 to April 8th 2026**. This was a **national-level** competition, designed to test participants' analytical and strategic thinking.

The competition began with an online qualifier, where teams analysed a case and submitted a two-page pitch deck. Shortlisted participants advanced to **The Strategic Lineup**, a FIFA-themed simulation requiring teams to build a balanced squad using data-driven decision-making.

The next stage featured a **multi-round strategy simulation**, including Rapid Fire trivia, Split Brain Guesstimate, Crisis Command, and The Verdict Round, collectively assessing participants on analytical ability, communication, crisis management, and structured thinking.



Registrations



Speaker Sessions

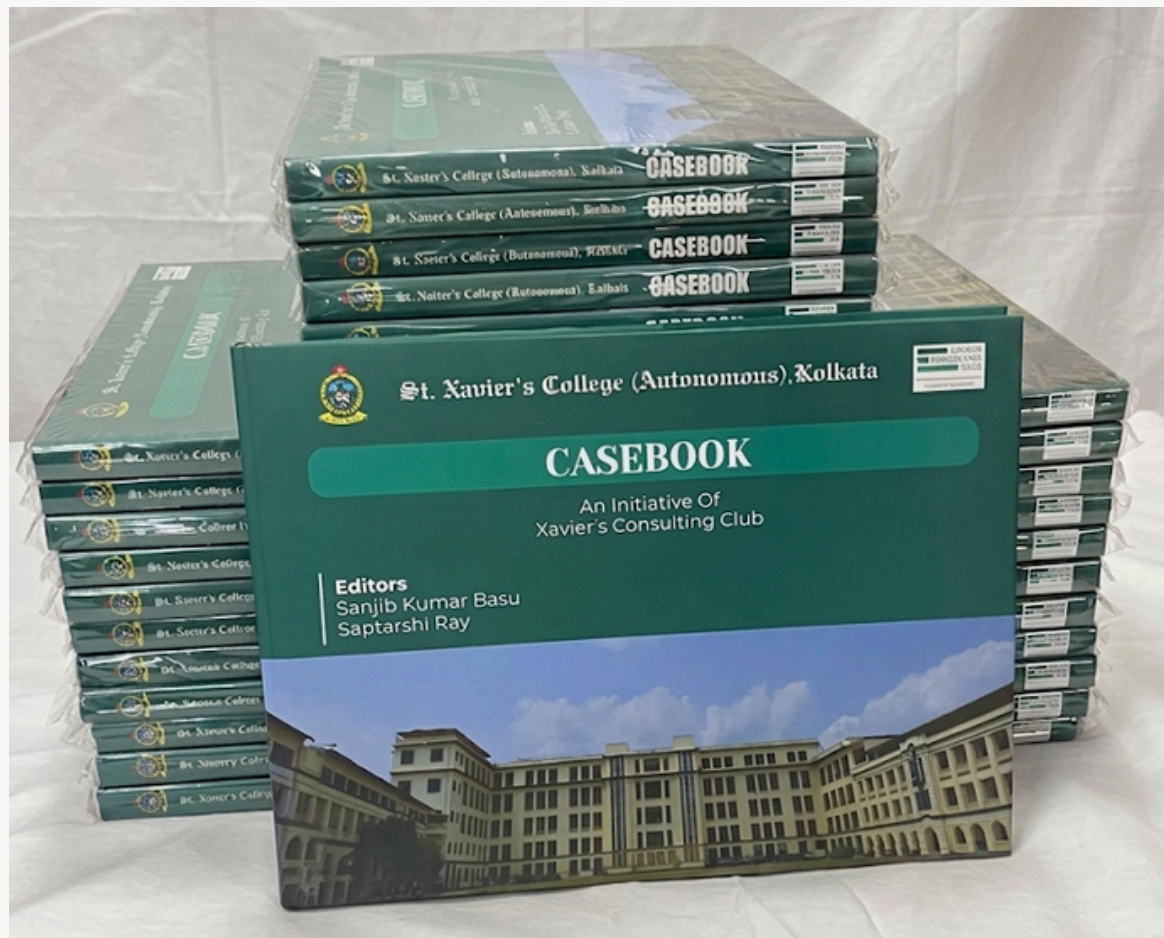
CASES OVER COFFEE : CHAPTER IV



This was followed by **Penalty Play**, a high-intensity consulting simulation where teams strategically allocated limited resources through multiple bidding rounds to address real-time crises. The **Finals** consisted of a case presentation on an OTT-Based Company, where teams identified key issues, conducted market analysis, and proposed feasible solutions. Participants were evaluated on problem identification, analytical depth, and practicality.

The event concluded successfully, reinforcing Xavier's Consulting Club's commitment to fostering strategic excellence and consulting acumen.

CASEBOOK LAUNCH



Casebook 2025 is Xavier's Consulting Club's structured initiative to equip students with practical insights into the world of consulting. As **St. Xavier's College (Autonomous), Kolkata's first undergraduate-level casebook**, it marks a significant milestone in student led consulting resources. It breaks down core concepts, frameworks, and methodologies to help students build the analytical mindset the field demands.



The casebook covers industry overviews, real world case studies, foundational frameworks, guesstimates, and structured problem solving approaches. From market entry strategies to profitability analysis, it serves as a practical toolkit for students, whether they're exploring consulting for the first time or preparing for competitions and interviews.

Beyond academics, the casebook reflects XCC's vision of fostering critical thinking, structured reasoning, and business acumen. Through this initiative, Xavier's Consulting Club reaffirms its commitment to shaping future consultants equipped with the knowledge, frameworks, and strategic perspective to excel in the industry.

COLLABORATION WITH IIM AHMEDABAD CONSULT CLUB



Xavier's Consulting Club witnessed a pivotal phase of growth through its collaboration to be conducted with the **Consult Club** of **IIM Ahmedabad**, aimed at strengthening its consulting ecosystem. The partnership focuses on a series of structured and impactful initiatives. This includes the integration of advanced problem-solving frameworks. The collaboration further brings sessions, covering consulting-centric CV building and preparation strategies. Members are also guided on excelling in case competitions and developing effective pitch decks. In addition, focused insights on cracking case interviews are provided. The overall aim is to offer a holistic understanding of the consulting journey.

NGO VISITS

The NGO visits undertaken by the club are an initiative started this session, which aims to foster engagement with underprivileged children through educational and creative activities. These initiatives aim to promote **learning**, **confidence**, and emotional well-being while spreading **awareness** of important social and developmental themes. Through interactive sessions, activity-based learning, and distribution of essential support materials, the visits create a positive and inclusive environment for children. The initiatives also have a lasting impact on club members by strengthening teamwork and a strong sense of social responsibility. Such visits reflect the club's commitment to community development and social impact.



OTHER INITIATIVES



GUESSTIMATE

Xavier's Consulting Club presents Guesstimate, an interactive series designed to sharpen analytical rigor and problem solving intuition. By challenging students to make data driven estimates in real world scenarios, it builds a consulting mindset and equips participants with critical thinking skills that help them excel in both academic and professional settings.



CORPORATE CASES FILES

Xavier's Consulting Club took a commendable initiative by curating the latest company news and business updates, keeping their audience well informed. They went beyond their traditional role by simplifying complex developments and shedding light on silver, known as the "poor man's gold," and its current market trends.



WEBSITE DEVELOPMENT

The official website of Xavier's Consulting Club serves as a dynamic digital hub, featuring SEO friendly blogs and redesigned pages to enhance visibility and user experience. A professionally verified resource section is also in the works, further strengthening the club's commitment to quality consulting insights and professional development.

OTHER INITIATIVES



BLOGS

XCC's blog is a dynamic knowledge platform delivering in depth content across strategy, market analysis, client engagement, and problem solving frameworks. Meticulously researched and crafted, each piece fosters a culture of continuous learning, equipping students with the insights and analytical thinking to excel in consulting.



BUSINESS MODELS

XCC's Business Model Series offers a rigorous exploration of how leading companies and startups are built to last. From revenue streams and cost structures to strategic frameworks, each edition equips aspiring consultants with the tools to decode diverse industries. A must follow for anyone looking to develop a sharp, consulting driven business mindset.



SPEAKER SESSIONS

Xavier's Consulting Club hosted 7+ expert led speaker sessions featuring industry leaders from Bain & Co. and other leading organizations, covering topics from consulting fundamentals and LinkedIn networking to CAT preparation and global business perspectives, equipping students with the strategic knowledge and edge to excel in consulting.

SOCIAL MEDIA PRESENCE



LinkedIn

2K+ followers
7k+ impressions



Website

250k+ user traffic



Instagram

1700+ followers
418K+ impressions

MENTORS



DOLLY BAJAJ

MBA & BSc Statistics Graduate from ISB, St. Xavier's College | Consultant at McKinsey & Co. | Alumni at Bain Capability Network and Citi

CA MAYUR TEJWANI

ESADE MBA | CA | Management Consultant | Ex-McKinsey & JPMorgan | Corporate and Investment Banking



ADITI NAHATA

Duke University | Vice President at Toliyasar Ventures | Ex-Academic Advisor at Crimson Education | Ex-Investment analyst at BlackRock | Ex Consultant at EXL



STUDENTS' PERSPECTIVE

From a Participant (COC)

"Participating in Cases Over Coffee (COC) was a truly rewarding experience. The four round competition tested my analytical thinking, problem solving skills, and adaptability under pressure. From board games and guesstimates to case studies and pitch decks, each round pushed me to think more strategically and communicate with clarity and confidence. I was especially impressed by the organizing team's coordination and business acumen, which made the event seamless and impactful. Grateful for the opportunity and the valuable interactions throughout; I look forward to seeing COC grow further!"

SXC Student (ACC Attendee)

"I truly believe XCC is a cornerstone of our college, providing students with essential exposure to the fast paced world of consulting. While often overlooked at the undergraduate level, consulting is vital for tackling complex business challenges. XCC acts as a critical catalyst, bridging the gap between academic theory and industry reality. By equipping us with practical insights and skills, the society empowers students to navigate the professional landscape with confidence and pursue distinguished careers."

OUR ADVISORS



Rev. Dr. Dominic Savio, SJ
Principal
PRESIDENT



Rev. Dr. Joseph Kulandai, SJ
Vice-Principal, Commerce
(Morning) ADVISOR



Rev. Dr. Peter Arockiam, SJ
Vice-Principal, BMS, B.Com
(Eve & M.Com) ADVISOR



Prof. Bertram Da'Silva
Vice-Principal, (Arts & Science)
ADVISOR



Dr. Swati Sarkar
Vice-Principal, Dept of Education
ADVISOR



Rev. Fr. Johnson Padiyara, SJ
Vice-Principal, Raghampur Campus
ADVISOR

OUR ADVISORS



Dr. (CA) Sanjib Kumar Basu
DEPUTY PRESIDENT



Dr. Sreemoyee Guha Roy
Vice-Deputy President



Dr. Romit S Beed
Vice-Deputy President



Prof. Saptarshi Roy
Vice-Deputy President

BOARD 2025-26



DEVANSH DHANDHANIA
Joint Secretary



PRISHA ANCHALIA
Joint Secretary

BOARD 2025-26



MAYANK AGARWAL
Editorial Head



SUSHOVONA ROY
Editorial Head



DISHA AGARWAL
Marketing & Content Head



RIYA DHARIWAL
Marketing & Content Head



RISHITA BENGANI
Strategy & Projects Head



SWARNIM BAHETI
Strategy & Projects Head



SIDDHA DAS
Public & Corporate Relations Head

BOARD 2025-26



ATUL JAIRAMUKA

Working Committee Member



BHUMI AGARWAL

Working Committee Member



ISHIKA SINGHANIA

Working Committee Member



KASAK AGARWAL

Working Committee Member



RAGHAV JHANWAR

Working Committee Member



SUHANA PUROHIT

Working Committee Member



**THANK
YOU**